



The Program for which this MOU is signed is to be known as "Data Science". The above parties wish to associate to conduct the training delivered by INSTITUTE for final year BCA students. The total count of students attending this course is 40.

Whereas the KnowledgeSmith Academy is desirous of undertaking the project for the training with the Sindhi College, the two parties to this Memorandum of Understanding, with the intention of both being legally bound, accept the following terms and conditions:

1. **Duration of Training:** Overall training will be conducted for 40 hours spread on 10 working days.  
Training will start in the Month of April 2024.
2. **Location:** The training will be conducted at COLLEGE. The COLLEGE agrees to provide the computer lab and classroom needed for conducting the training.
3. INSTITUTE shall assign a coordinator, who will manage the training. Syllabus is framed and finalized in consultation with the faculty of the college
4. INSTITUTE shall conduct an assessment test of students to understand their domain knowledge
5. INSTITUTE shall conduct a post-training assessment course for certification.
6. INSTITUTE will provide soft copy of material used during training.
7. INSTITUTE will issue Training completion certificate for each student post completion of training.
8. COLLEGE will provide count and list of students who have enrolled for this training
9. INSTITUTE will take daily attendance of students and share with COLLEGE.
10. INSTITUTE reserves the right to stop training in case of non-payment of dues by COLLEGE.
11. INSTITUTE and COLLEGE agree that both parties shall compensate for any losses or damages done against each other during the training.
12. COLLEGE agrees or Training Fees of Rs. 2200 Including GST for each student of which 50% will be taken one week after the commencement of the classes and rest 50% on the completion of the Training.
13. Payment shall be made on the name of "KnowledgeSmith Academy"



  
**PRINCIPAL**  
**SINDHI COLLEGE**  
#33/2B Kempapura, Hebbal,  
Bengaluru - 560 024



**COMPLETE AGREEMENT:** The above-mentioned terms and conditions constitutes complete agreement and creates entire understanding. The understanding here supercedes all prior written and verbal discussions.

### ARBITRATION

Any dispute arising regarding any aspect of this Agreement shall be settled through mutual consultations and agreements by the parties to the Agreement.

### VARIATIONS

This agreement may only be altered in writing, signed by both parties after attaining mutual understanding.

This agreement is signed by

Representative from Institute:

Name: Manish Kumar

Designation: Founder and Center Head, KnowledgeSmith Academy




Representative from College:

Name:

Designation

Dr. ASHA -  
Principal.

  
PRINCIPAL  
SINDHI COLLEGE  
833/2B Kempapura, Hebbal,  
Bengaluru - 560 024

Date:

Place:



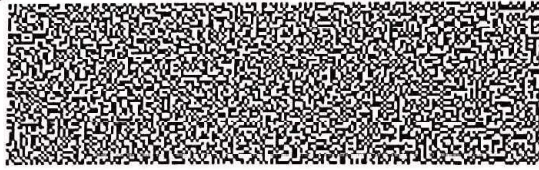
सत्यमेव जयते

INDIA NON JUDICIAL

**Government of Karnataka**

e-Stamp

Certificate No. : IN-KA91834154523963W  
Certificate Issued Date : 27-Apr-2024 07:32 PM  
Account Reference : NONACC/ kakscsa08/ THANISANDRA/ KA-GN  
Unique Doc. Reference : SUBIN-KAKAKSCSA0842928768027869W  
Purchased by : KNOWLEDGESMITH ACADEMY  
Description of Document : Article 2(B) Administration Bond - In any other case  
Property Description : MEMORANDUM OF UNDERSTANDING FOR CONDUCTING TRAINING  
Consideration Price (Rs.) : 0  
(Zero)  
First Party : KNOWLEDGESMITH ACADEMY  
Second Party : SINDHI COLLEGE  
Stamp Duty Paid By : KNOWLEDGESMITH ACADEMY  
Stamp Duty Amount(Rs.) : 100  
(One Hundred only)



Please write or type below this line

**Memorandum of Understanding/Agreement for conducting training on Ethical Hacking**

This Memorandum of Understanding is made on 29<sup>th</sup> April 2024, between "Sindhi College" herein refer to as COLLEGE situated beside at # 33/2B, Kempapura, Hebbal, Bangalore and "KnowledgeSmith Academy" herein refer to as INSTITUTE, Situated at # 23, Byrathi, Bangalore

The Program for which this MOU is signed is to be known as "Ethical Hacking". The above parties wish to associate and conduct the training delivered by INSTITUTE.

Statutory

1. The authenticity of this certificate should be verified at 'www.shoilestamp.com' or users of Stock Holding
2. Any discrepancy in details on this Certificate and as available on the website / Mobile App renders it invalid
2. The onus of checking the legitimacy is on the users of the certificate.
3. In case of any discrepancy, please inform the Competent Authority.



*Principal*  
PRINCIPAL  
SINDHI COLLEGE  
#33/2B Kempapura, Hebbal,  
Bangalore - 560 024




Whereas the KnowledgeSmith Academy is desirous of undertaking the project for the training with the Sindhi College, the two parties to this Memorandum of Understanding, with the intention of both being legally bound, accept the following terms and conditions:

1. **Duration of Training:** Overall training will be conducted for 40 hours spread on 10 working days.  
Training will start in the Month of April 2024.
2. **Location:** The training will be conducted at COLLEGE. The COLLEGE agrees to provide the computer lab and classroom needed for conducting the training.
3. INSTITUTE shall assign a coordinator, who will manage the training. Syllabus is framed and finalized in consultation with the faculty of the college.
4. INSTITUTE shall conduct an assessment test of students to understand their domain knowledge.
5. INSTITUTE shall conduct a post-training assessment course for certification.
6. INSTITUTE will provide soft copy of material used during training.
7. INSTITUTE will issue Training completion certificate for each student post completion of training.
8. COLLEGE will provide count and list of students who have enrolled for this training.
9. INSTITUTE will take daily attendance of students and share with COLLEGE.
10. INSTITUTE reserves the right to stop training in case of non-payment of dues by COLLEGE.
11. INSTITUTE and COLLEGE agree that both parties shall compensate for any losses or damages done against each other during the training.
12. COLLEGE agrees or Training Fees of Rs. 2000 Including GST for each student of which 50% will be taken one week after the commencement of the classes and rest 50% on the completion of the Training.
13. Payment shall be made on the name of "KnowledgeSmith Academy".

**COMPLETE AGREEMENT:** The above-mentioned terms and conditions constitutes complete agreement and creates entire understanding. The understanding here supersedes all prior written and verbal discussion.



  
**PRINCIPAL**  
**SINDHI COLLEGE**  
#33/2B Kempapura, Hebbal,  
Bengaluru - 560 024

**ARBITRATION**

Any dispute arising with regard to any aspect of this Agreement shall be settled through mutual consultations and agreements by the parties to the Agreement.

**VARIATIONS**

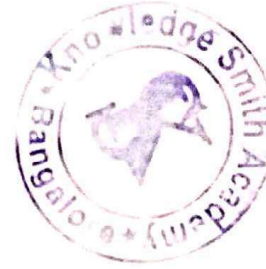

This agreement may only be altered in writing, signed by both parties after attaining mutual understanding.

This agreement is signed by

Representative from Institute:

Name: Manish Kumar

Designation: Center Head, KnowledgeSmith Academy



Representative from College:

Name: Dr. ASHAKA

Designation: Principal



Date:

Place:





सत्यमेव जयते

INDIA NON JUDICIAL

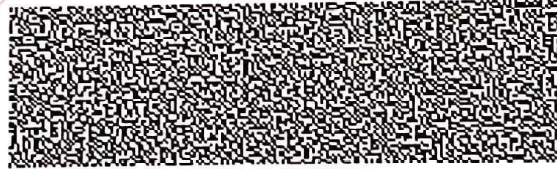
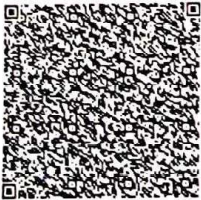
Government of Karnataka

Rs 500

e-Stamp

Certificate No. : IN-KA90103296401231W  
 Certificate Issued Date : 25-Apr-2024 10:53 AM  
 Account Reference : NONACC (FI)/ kaksfcl08/ BANGALORE16/ KA-RJ  
 Unique Doc. Reference : SUBIN-KAKAKSFCL0839572769980044W  
 Purchased by : RAGHU PRASAD K S KAUSHALYA TECHNOLOGY  
 Description of Document : Article 5(J) Agreement (in any other cases)  
 Property Description : TRAINING AGREEMENT  
 Consideration Price (Rs.) : 0  
 (Zero)  
 First Party : RAGHU PRASAD K S KAUSHALYA TECHNOLOGY  
 Second Party : PROF N ASHA PRINCIPAL SINDHI COLLEGE  
 Stamp Duty Paid By : RAGHU PRASAD K S KAUSHALYA TECHNOLOGY  
 Stamp Duty Amount(Rs.) : 500  
 (Five Hundred only)

सत्यमेव जयते



Please write or type below this line

**Memorandum of Understanding on Cloud Computing Training for the Academic Year – 2023-2024**

This agreement is made on the 25 th day of April,2024 between Kaushalya Technical Training and Consultancy Services registered under Karnakata Shops & Commercial Establishment Act,1961 having its registered office at No. 1094,GroundFloor,Indushankara, 23<sup>rd</sup> Cross, MCECHS Layout,Opp Venkateshwara temple, Dr.ShivaramaKaranth Nagar, Bengaluru-560077 through its proprietor Mr. Raghu Prasad, hence after referred as Party -1

Raghu Prasad W

**For KAUSHALYA TECHNICAL TRAINING AND CONSULTANCY SERVICES**

*[Signature]*

**PRINCIPAL  
SINDHI COLLEGE  
#33/2B Kempapura Hebbal,  
Bengaluru - 560 024**

Page 1 of 8

Statutory Alert:  
 1. The authenticity of this Stamp certificate should be verified at 'www.shcilestamp.com' or using e-Stamp Mobile App or Gov Portal.  
 Any discrepancy in the details of CC or details available on the website / Mobile App or Gov Portal.  
 2. The onus of checking the authenticity is on the users of the certificate  
 3. In case of any discrepancy please inform the Competent Authority

AND

Sindhi College, 33/2B, Kempapura Hebbal, Pampa Extension, Bengaluru, Karnataka-560024  
represented herein by its authorized signatory Prof N Asha (which expression shall mean and includes its directors, shareholders, executors, Trustees and administrators) of the SECOND PART hereinafter referred as **Party-2**

Whereas Party-1 is a well-known institute and is engaged in various education activities across India. It provides coaching for "Information Technology related software and hardware" for students and faculties of PG and UG courses.

Where as the Party-2 is a reputed Institute & running a Degree college in the name of Sindhi College, 33/2B, Kempapura, Hebbal, Bengaluru – 560 024.

The above parties wish to associate to run the synchronized learning courses offered by Party-1 at the college

**BOTH THE PARTIES WITH FULL INFORMATION, KNOWLEDGE & UNDERSTANDING AGREES HEREUNDER THAT:**

**PERIOD OF AGREEMENT**

The overall engagement is for total of 40 hrs starting in April, 2024 on the terms as set out in this agreement.

NOW THIS AGREEMENT WITNESSETH AND IS HEREBY AGREED BETWEEN PARTY-1 AND THE PARTY-2 AS UNDER.

1. It is agreed between the parties that the Party 2 will provide its class room and computer lab for conducting training at its college. It will enrol all the students of BCA – as per their VAP training program.
2. Party 2 - shall allocate specified hours as part of its time table for the training.
3. Party 2 – shall allocate computer system to each student to conduct hands-on session
4. Party 2 – will allow party one to install the free and open source software required for training
5. Party 2 – shall assign one of its staff as co-ordinator to facilitate training program of Party 1
6. Party 2 - shall make the payment as per Annexure -2
7. Party 1 shall be conducting 'Cloud Computing' for BCA – 2<sup>nd</sup> Year Students of Party 2 as per Annexure - 1
8. Party 1 shall be sending their Faculty member for conducting classes at the college premises of Party-2

*Raylu Shalini*  
**For KAUSHALYA TECHNICAL TRAINING  
AND CONSULTANCY SERVICES  
'Authorised Signatory**

*Asha*  
**PRINCIPAL  
SINDHI COLLEGE  
#33/2B Kempapura, Hebbal,  
Bengaluru - 560 024**



9. Party 1 shall assign a co-ordinator to co-ordinate with Party-2
10. Party 1 shall conduct pre-assessment of the students at the beginning of the training. A report of pre-assessment to be submitted to Party -2.
11. Party 1 shall take attendance of the students attending the class
12. Party 1 shall take the classes as per the mutually agreed time table slots. In case of any deviation it should inform the co-ordinator of party 2
13. Party 1 shall conduct post-assessment of the students after completing the training. A report of the post-assessment to be submitted to Party-2
14. Party 1 shall take the feedback from the students attending the course and submit the feedback to the co-ordinator
15. Party 1 shall provide soft copy of the training material to the students
16. Party 1 is not responsible for the licensing issues if any of the software installed for providing the training.
17. Party 1 shall issue certificate to the students on successful completion of the training, jointly signed by Party 1 and Party 2.
18. Party 1 can stop services in event of non-payment of dues
19. Party 1 and Party 2 can use their brand name and reference of each other for promotion of such course in media (print/electronic) or in the promotional material under this agreement only after having a written approval of the co-ordinators and vice versa
20. This agreement is on principal to principal basis and it does not create any Employee/Employer relationship nor shall this agreement be deemed to create any partnership, joint venture or fiduciary relationship between the parties herein and neither party shall have right or authority to act for or on behalf of other party
21. It is hereby agreed between both parties that either party (indemnifying party) shall indemnify and keep the other party indemnified from and against all loses, claims, damages, demands, proceeding, costs, charges, expenses etc which may be made or brought or commenced against the other or which the other party may have to incur or suffer as result of or an account of and consequent upon any lapses, delay, negligence, default on the part of the indemnifying party or due to non-observance of the instructions given/issued by the other party from time to time.

*Rajesh P. S.*  
**FOR KAUSHALYA TECHNICAL TRAINING  
AND CONSULTANCY SERVICES  
Authorised Signatory**

*A. S.*  
**PRINCIPAL  
SINDHI COLLEGE  
#33/2B Kempapura, Hebbal,  
Bengaluru - 560 024**

**COMPLETE AGREEMENT:-** This Agreement constitutes the complete agreement and sets forth the entire understanding and agreement of the parties as to the subject matter of this Agreement and supersedes all prior discussions and understanding in respect to the subject of this Agreement, whether written or oral.

**ARBITRATION:-**All disputes and differences of any nature and the interpretation & adjudication of clauses and claims respectively shall be referred to the Sole Arbitrator appointed by both parties. The arbitration proceedings shall be conducted in accordance with the provisions of the Arbitration & Conciliation Act, 1996 and statutory modification thereof and rules made there under. The award of arbitrator shall be final and binding on both the parties on every matter arising hereunder. It is further agreed that in spite of the fact that the sole arbitrator may be known to any of the Directors or shareholders and that he/she may have been dealing with Party-1 or had accession to deal with any matter of this agreement shall not disqualify him/her. The Arbitrator may have expressed opinion in similar matter earlier shall also not render him disqualified. The venue of the arbitration shall be Bengaluru.

**GOVERNING LAW/JURISDICTION:-**This Agreement shall be governed by and construed in accordance with INDIAN laws and the parties consent to be exclusive jurisdiction of the appropriate courts in BENGALURU in all matters regarding it.

**VARIATION**

This agreement may only be altered in writing, signed by both the parties. In WITNESS WHEREOF both parties hereto have set their respective hand and seal to those present on the day, month and year first herein above written.

*Raylu Plesand W*  
**För KAUSHALYA TECHNICAL TRAINING  
AND CONSULTANCY SERVICES  
Authorized Signatory**

*För KAUSHALYA TECHNICAL TRAINING  
AND CONSULTANCY SERVICES  
Authorized Signatory*  
Page 4 of 8



Signed by Mr. Raghu Prasad, CEO, Kaushalya Technical Training and Consultancy Services. Of Party -1

*Raghu Prasad*

In the presence of witness.

FOR KAUSHALYA TECHNICAL TRAINING  
AND CONSULTANCY SERVICES  
Authorized Signatory

Witness:

*Vidya*

Signature

Name of the witness

Vidya Raghu Prasad,

Office Administrator,

Kaushalya Technical Training and Consultancy Services

Signed by Prof N Asha, Principal, Sindhi College, Bengaluru, of Party -2 in the presence of witness

Witness

Signature

Name of the Witness

Executed at Bengaluru (Karnataka) on date:- *25-11-2024*

## Annexure 1 - Training plan

We have come up with exhaustive training plan by considering the current academic and industrial requirements. Syllabus is framed and finalized in consultation with the faculty of the college.

**Module – 1** Introduction- Objectives, From collaborative to the Cloud – A short history Client – Server Computing, Peer-to-Peer Computing, Distributed Computing, Collaborative Computing, Cloud Computing, Functioning of Cloud Computing, Cloud Architecture, Cloud Storage, Cloud Services, Industrial Applications.

**Module – 2** Business Values, Introduction-Objectives, Service Modeling, Infrastructure Services, Platform Services, Software Services - Software as service modes- Massively scaled software as a service- Scale of Economy, Management and Administration.

**Module –3** Inside Cloud Computing- Introduction- Objectives, Feeling Sensational about Organization, Making Strategy Decisions- Governance Issues- Monitoring Business Processes- IT Cost Management,

**Module –4:** Cloud Service Administration- Service Level Agreements and Monitoring-Support Services- Accounting Services, Resource Management- IT Security- Performance Management- Provisioning- Service Management, Untangling Software Dependencies.Data center and disaster recovery center

**Module –5 :**Types of Cloud Computing SAAS,PAAS,IAAS. Components of Cloud computing. Introduction cloud platform service providers such as AWS,Azure, Google Cloud and Heroku

**Module –6 :**Developing and deploying a sample static web application on Heroku/AWS

**Module –7:**Developing and deploying a dynamic web application on Heroku. Database management in cloud

**Module –8 :**Introduction to various services of AWS.

User and Role creation. Identity management. Simple Storage Service (S3).EC2 Service. Deployment of sample web application using AWS. Application security.

*Rajesh P. S. S.*  
For KAUSHALYA TECHNICAL TRAINING  
AND CONSULTANCY SERVICES  
Authorised Signatory

*[Signature]*  
PRINCIPAL  
SINDHI COLLEGE  
#33/2B Kempapura, Hebbal,  
Bengaluru - 560 024



**Module-9 :Introduction to managed Services and databases of AWS  
Usage of Amazon dynamo DB.**

**Module-10 :Mini project using AWS**

**Training duration**

Total training hours is 40. Time slot will be fixed on mutual agreeable terms.

Training is expected to start in April 2024.

**Training methodology**

It's combination of theoretical and practical sessions. We will introduce to a concept and use hands-on session to further strengthen their understanding of the concept.

Following assessment methodology would be performed.

1. Pre-assessment test
2. Attendance and attentiveness in the class
3. Completion of hands-on session
4. Completion of assignments
5. Feedback
6. Post-assessment test

Softcopy of the course material would be handed over to each student at the end of the course. A course certificate would be issued by Kaushalya Technical Training and Consultancy services to every student at the end of the course.

**Pre-requisites**

1. Every student should have their own computer system to perform hands on session. Minimum of 4 GB RAM is preferable
2. Projector,board and collar mike
3. List of students to be given by the training co-ordinator
4. We will install the required software on the given computers
5. Internet facility to be provided to download software's required for this training
6. Course content to be finalized before signing the agreement

  
**For KAUSHALYA TECHNICAL TRAINING  
AND CONSULTANCY SERVICES  
Authorised Signatory**

  
**PRINCIPAL  
SINDHI COLLEGE  
#33/2B Kempapura, Hebbal.  
Bengaluru - 560 024**

## Annexure 2 - Commercials

Cost of training per student is INR **Two thousand rupees (INR 2000)** inclusive of all taxes. Number of students to participate in the training to be provided by the college. It is expected to enroll around 50 students for this course.

Payment terms

Payment to be done in two parts.

1<sup>st</sup> Payment – 50 % of total payment – With in three days after first week of training

2<sup>nd</sup> Payment – 50 % of total payment – With in three days after completion of training

Payment to be made in the name of 'Kaushalya Technical Training and Consultancy Services'

*Raylu P. S. Das*  
For **KAUSHALYA TECHNICAL TRAINING  
AND CONSULTANCY SERVICES**  
Authorized Signatory

*A. S. S.*  
**PRINCIPAL**  
**SINDHI COLLEGE**  
#33/2B Kempapura, Hebbal,  
Bengaluru - 560 024





Sindhi College 3312B, Kempapura Hebbal pampa Extension, Bangaluru, Karnataka-560024 represented herein by its authorized signatory Asha. N, Principal of Sindhi college (which expression shall mean and includes its directors, shareholders, executors, trustees and administrators) of the SECOND PART hereinafter referred as party-2

Whereas party-1 is a well-known institute and is engaged in various education activities across India. It provides coaching for "Information Technology related software and hardware" for students and faculties of PG and UG courses.

Whereas party-2 is a reputed Institute and running a degree college in the name of Sindhi college, 33/2B, Kempapura, Hebbal, Bengaluru -560 024.

The above parties wish to associate to run the synchronized learning courses offered by party-

1 at the college

**BOTH THE PARTIES WITH FULL INFORMATION, KNOWEDE & UNDERSTANDING AGREES HEREUNDER THAT:**

**PERIOD OF ARGEEMENT**

The overall engagement is for total ~~30~~ <sup>40 hrs ( Sundays )</sup> hrs and started on 29<sup>th</sup> April 2024 on the terms as set out in this agreement.

**NOW THIS AGREEMENT WITNESSTH AND IS HEREBY AGREED BETWEEN PARTY-1 AND THE PARTY-2 AS UNDER**

For CAREER FOCUS IT SOLUTIONS

O. S. 

Proprietor





Sindhi College 3312B, Kempapura Hebbal pampa Extension, Bangaluru, Karnataka-560024 represented herein by its authorized signatory Asha. N, Principal of Sindhi college (which expression shall mean and includes its directors, shareholders, executors, trustees and administrators) of the SECOND PART hereinafter referred as party-2

Whereas party-1 is a well-known institute and is engaged in various education activities across India. It provides coaching for "Information Technology related software and hardware" for students and faculties of PG and UG courses.

Whereas party-2 is a reputed Institute and running a degree college in the name of Sindhi college,33/2B, Kempapura, Hebbal, Bengaluru -560 024.

The above parties wish to associate to run the synchronized learning courses offered by party-

I at the college

**BOTH THE PARTIES WITH FULL INFORMATION, KNOWEDE & UNDERSTANDING AGREES HEREUNDER THAT:**

**PERIOD OF ARGEEMENT**


The overall engagement is for total **40 hours** and started on **29<sup>th</sup> April 2024** on the terms as set out in this agreement.

**NOW THIS AGREEMENT WITNESSTH AND IS HEREBY AGREED BETWEEN PARTY-1 AND THE PARTY-2 AS UNDER**

For CAREER FOCUS IT SOLUTIONS

C.S. 


Proprietor

  
PRINCIPAL  
SINDHI COLLEGE  
#33/2B Kempapura, Hebbal,  
Beng. 560024



1. It is agreed between the parties that the party 2 will provide its class room and computer lab for conducting training at its college. It will enroll all the students of graduate Training program.
2. Party 2 -shall assign on if its staff as co-ordinator to facilitate training program of party 1.
3. Party 2- shall allocate specified hours as part of its time table for the training.
4. Party 2 –shall make the payment as per Annexure -2.
5. Party I shall be conducting Digital Marketing for Graduation as per Annexure -1.
6. Party I shall conduct pre-assessment of the students at the beginning of the training.  
A report of pre-assessment to be submitted to party -2.
7. Party I shall take attendance of the students attending the class.
8. Party I shall take the classes as per the mutually agrees time table slots. In case of any deviation, it should inform the co-ordinator of party 2.
9. Party 1 shall conduct post – assessment of the students after completing the training. A report of the post – assessment to be submitted to party -2.
10. Party 1 shall take the feedback from the students attending the course and submit the through online.
11. Party 1 shall provide soft copy of the training material to the student's party I is not responsible for the licensing issues if any of the software installed for providing the training.
12. Party I shall issue certificate to the students on successful completion of the training jointly signed by the party 1 and party 2
13. Party I can stop services in event of non-payments of dues.
14. party I and Party 2 can use their brand name and reference of each other for promotion of such course in media (print /electronic) cc in the promotional material

For CAREER FOCUS IT SOLUTIONS

C.S.   
Proprietor

  
PRINCIPAL  
SINDHI COLLEGE  
#33/2B Kempapura, Hebbal,  
Bengaluru - 560 024

under this agreement only after having a written approval of the. Co- ordinators and vice versa.

15. this agreement his on principal-to-principal basics and its does not create any Employee / Employer relationship nor shall this. Agreement deemed to create any partnership, joint venture or fiduciary relationship between the parties herein and neither party shall have right or authority to act or on behalf of other party.

16. it is hereby agreed between both parties that either party (indemnifying party ) shall indemnify and keep other party indemnified from and against all loses claims damages ,demerits, proceeding costs, charges; expense etc which may be made or brought or commenced against the other or which the other party may he to incur or suffer as result of or an account of and consequent upon any lapses, delay, negligence ,default on the part of the indemnifying or due to non-observance of the instructions given /issued by other party from time to time.

**COMPLETE AGREEMENT:** - this Agreement constitutes the complete agreement and sets forth the entire understanding and understanding and agreement of the parties as to the subject matter of this Agreement and supersedes and all prior discussions and understanding in respect to the subject of this Agreement, whether written or oral.

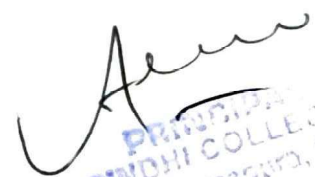
**ARBITRATION:** - All disputes an I difference of any nature and the interpretation & adjudication of clauses and clients respectively shall be referred to the sole Arbitrator appointed by both parties. The arbitration proceedings shall be conducted in accordance with the provisions of the Arbitration and Conciliation Act, 1996 and Statutory modification thereof and rules made there under. The award of arbitrator shall be final and binding on both the parties on every matter arising hereunder. It is further agreed that in spite of the fact that the sole arbitrator may be known any of the directors or shareholders and that he/she may have been dealing with party-I or had accession to deal with any matter of this agreement shall not disqualify him her. The Arbitrator may have expressed opinion in similar matter earlier shall also not render him disqualified. The Venue of the arbitration shall be Bengaluru.

**GOVERNING LAW/JUSTRIDITION:** - This Agreement shall be governed by and construed in accordance with INDIAN laws and the parties' consent to be exclusively jurisdiction of the appropriate courts in BENGALARU in all matters regarding it.

FOR CAREER FOCUS IT SOLUTIONS



Proprietor



PRINCIPAL  
SINDHI COLLEGE  
#33/23 Kempeguda, Hosur  
Bengaluru - 560 024



VARIATION

This agreement may only be altered in writing, signed by both the parties. In WITNESS WHEREOF both parties hereto have set their respective hand and seal to those present on the day, month and year first herein above written

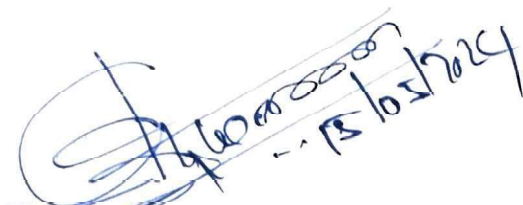
Signed by **Mr. C.S SUDHEENDRA RAO, CAREER FOCUS IT SOLUTIONS** of party 1.

For CAREER FOCUS IT SOLUTIONS

  
Proprietor

CAREER FOCUS IT SOLUTIONS  
402, SLV Plaza, Dr. Rajkumar Road  
6th Block, Rajajinagar  
BANGALORE - 560010

In the presence of witness.


  
Signature

Details of the witness:

**S.G. Siddalingeshwara Swamy,**  
**Business Consultant.**  
**CAREER FOCUS IT SOLUTIONS.**

CAREER FOCUS IT SOLUTIONS  
402, SLV Plaza, Dr. Rajkumar Road  
6th Block, Rajajinagar  
BANGALORE - 560010

Signed by Asha.N Principal of Sindhi college, Bangaluru, Of party 2 in the

  
**PRINCIPAL**  
**SINDHI COLLEGE**  
#33/2B Kempapura, Hebbal,  
Bangaluru - 560 024

Presence of witness.

Signature



Name of the Witness Prof. Jayashree J. Tambad

Executed at Bengaluru (Karnataka) on date

## Annexure 1 - Training plan

We have come up with exhaustive training plan by considering the current industrial requirements

### Training Content

#### 1. SAP Introduction

#### 2. Enterprise Structure

- a. Creating Company
- b. Defining Company Code
- c. Defining Business Area
- d. Defining credit control area
- e. Assigning Company code to Company
- f. Assigning Company code to credit control area
- g. Assigning Business area to Consolidation Business area

#### 3. Financial Accounting Global Settings

- a. Defining fiscal Year
- b. Assigning fiscal year variant to company code

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- c. Defining posting periods
- d. Defining open and close posting periods
- e. Assigning company codes to posting period variants.
- f. Defining document headers
- g. Defining number ranges
- h. Posting keys
- i. Field status variants
- j. Assigning field status variants to company code
- k. Define tolerance group for employees.

#### 4. General ledger accounting

- a. Defining Chart of accounts
- b. Assigning chart of accounts to company code
- c. Defining account group
- d. Defining retained earning accounts
- e. Creating GL accounts
- f. Postings
- g. Checking ledger Balance

#### 5. Account Receivables

- a. Creating customer groups
- b. Creating customer number ranges
- c. Assigning number ranges to customer account groups
- d. Creating main ledger
- e. Creating sales account
- f. Creating customer
- g. Rising sales Invoice
- h. Checking balance

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C.S. 

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. Incoming payment

## 6. Accounts Payable

- a. Creating vendor. groups
- b. Creating vendor number ranges
- c. Assigning number ranges to vendor account groups
- d. Creating main ledger
- e. Creating purchase account doe
- h. Checking balance
- i. Outgoing payment

## 7. Bank Accounts

- a. Creating House bank
- b. Creating petty cash.

## 8. Asset Accounting

- a. Creating an asset
- b. Acquisition of asset
- c. Sale of asset

## 9. Financial Statement versions

- a. Configuring trading, profit and loss account and balance sheet
- b. Trial balance

## 10. Introduction to Cost accounts

- a. Cost center
- b. Cost Elements

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*[Handwritten Signature]*

Proprietor

*[Handwritten Signature]*  
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## Training duration

Total training hours is 40. Time slot will be fixed on mutual agreeable terms.  
Training has started from **29<sup>th</sup> of April 2024.**

## Training methodology

It's combination of theoretical and practical sessions. We will introduce to a concept and use and- on session to further strengthen their understanding of the concept.

Following assessment methodology would be performed.

1. Pre-assessment test
2. Attendance and attentiveness in the class
3. Completion of hands-on session
4. Completion of assignments
5. Feedback.
6. post-assessment test

Softcopy of the course material would be handed over to each student at the end of the course. A course certificate would be issued by **CAREER FOCUS IT SOLUTIONS.** to every student at the end of the course.

For CAREER FOCUS IT SOLUTIONS

C. S.   
Proprietor

  
PRINCIPAL  
SRIJITHI COLLEGE  
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## Annexure 2 - Commercials

Cost of training per student is **INR Two Thousand Rupees (INR 2000)** inclusive of all taxes. Number of students to participate in the training to be provided by the college is **222 students from 1<sup>st</sup> Year B.com and BBA.**

### Payment terms

Payment to be done in four parts.

1<sup>st</sup> Payment — 25 % of total payment — With in three days after first week of training

2<sup>nd</sup> Payment — 25 % of total payment — With in three days after second week of training

3<sup>rd</sup> Payment — 25 % of total payment — With in three days after third week of training

4<sup>th</sup> Payment — 25 % of total payment — With in three days after completion of training

Payment to be made in the name of **"CAREER FOCUS IT SOLUTIONS"**

For CAREER FOCUS IT SOLUTIONS



Proprietor

**CAREER FOCUS IT SOLUTIONS**  
402, SLV Plaza, Dr. Rajkumar Road  
6th Block, Rajajinagar  
BANGALORE - 560010



**PRINCIPAL**  
**SINDHI COLLEGE**  
#33/2B Kempapura, Hebbal,  
Bengaluru - 560 024





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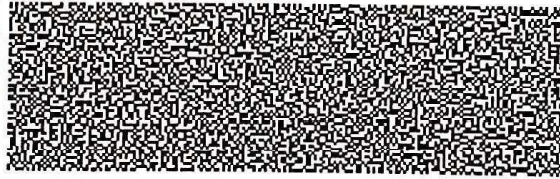
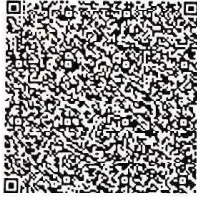
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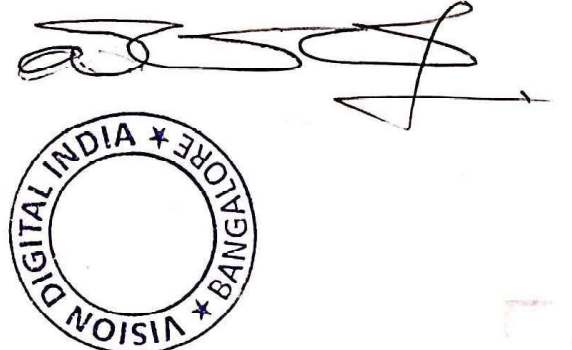
Rs. 100

**e-Stamp**

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Unique Doc. Reference : SUBIN-KAKAGCSL0849277754932415W  
Purchased by : VISION DIGITAL INDIA  
Description of Document : Article 4 Affidavit  
Property Description : AFFIDAVIT  
Consideration Price (Rs.) : 0  
(Zero)  
First Party : VISION DIGITAL INDIA  
Second Party : SINDHI COLLEGE  
Stamp Duty Paid By : VISION DIGITAL INDIA  
Stamp Duty Amount(Rs.) : 100  
(One Hundred only)

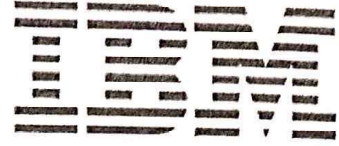


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2. The onus of checking the legitimacy is on the users of the certificate.



### Memorandum of Understanding

This "Agreement" is entered into at **Bangalore** on this Third Day of May, Two Thousand and Twenty Four ("03/05/2024") by and between:

**Vision Digital India**, having its office at 261, 9<sup>th</sup> 'A' Main, 3<sup>rd</sup> Block, Jayanagar, Bangalore – 560 011. (Hereinafter referred to as **Vision Digital India** which term includes its successors, assignees and representatives, assignees and the successors in the office), represented by its Chairman, Dr. Hari Krishna Maram

**And**

**Sindhi College** (Hereinafter referred to as **Sindhi College** which term includes its successors, assignees and representatives, assignees and the successors in the office), represented by its Principal **Dr. Asha N**

**Vision Digital India** and **Sindhi College** are hereinafter collectively referred to as "**Parties**" and individually as a "**Party**"

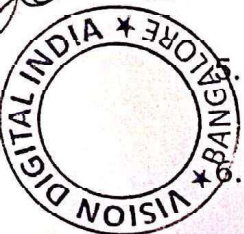
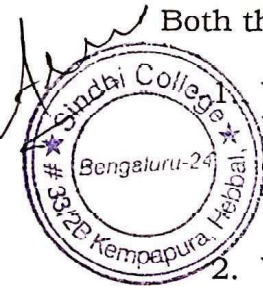
**Whereas, Vision Digital India** is the only leading educational institute in India providing training in IBM certified Analytics course. The study material will be provided by IBM.

**Whereas, Sindhi College** is an educational institution offering graduation in Arts, Science & Commerce and host of other offerings in the education field.

Both the Parties enter into this agreement as per the below given details:

Vision Digital India would provide "Vocational Education Training Program (VET)", IBM Analytics for All certification as a Value Added Course for Curriculum enrichment to the students of **Sindhi College** to enable them to perform better in the area of Analytics.

2. Vision Digital India would provide certification course in IBM Analytics for a total duration of 40 hours scheduled from 3rd May, 2024.
3. The training would be in the areas required by the industries and would include as per the attachment
4. Vision Digital India will conduct requisite number of practical tests to evaluate the performance of students and share the result with **Sindhi College**.
5. Vision Digital India would provide training to students of **Sindhi College** of all streams. The classes will be conducted at the College Computer Lab.
6. The Course Material will be provided by IBM through Vision Digital India. The certificate will be provided by Vision Digital India along with Global Analytics Society.

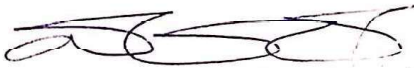




8. The minimum batch size should be 50 students. Once the no of students are confirmed, the invoice will be raised accordingly. Non participation by few students or dropout during the course cannot be considered for altering the invoice.
9. The list of students, batch wise, with their correct names, spell checked, has to be provided at the time of confirming the schedule of classes.
10. IBM Analytics Course Fees is Rs.5, 000/- (Rupees Five thousand only) + 18% GST per student.
11. Payment Terms: on finalizing the no of Students and the dates for the course, an invoice for 50% of the total amount will be raised by Vision Digital India, the college has to release amount as advance. On completion of the course the balance amount of 50% to be released in a week's time.
12. The payment by cheque or Bank Transfer or by DD has to be in the name of "**Vision India**"
13. On successful completion, individual Certificates will be issued by **Vision Digital India** along with **Global Analytics Society**.
14. Convocation will be conducted and certificates will be handed over to the students along with a course completion certificate, jointly issued by Vision Digital India and Global Analytics Society.

That, the first and second parties in witnesses to the above set their hands to this agreement in the presence of the following witnesses

**IN WITNES WHEREOF**, the Parties have caused this Agreement to be duly executed

  
.....  
**Dr. HARI KRISHNA MARAM**  
Chairman  
Vision Digital India




**Witnesses:** 

Name: NANDINIS.

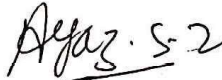
Address: Sindh College

Date: 3/5/2024

Place: Bangalore

  
.....  
**Dr. Asha N**  
Principal  
Sindh College



  
Name AYAZ S. ZANJERIA

Address: VITTASANDRA, BEGUR

Date: 03/05/2024

Place: Bangalore.



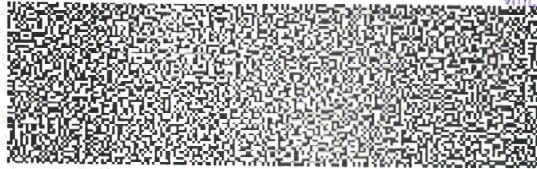
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Certificate Issued Date : 26-May-2022 10:43 AM  
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Unique Doc. Reference : SUBIN-KAKACRSFL0881215001168823U  
Purchased by : BANGALORE INSTITUTE OF AVIATION AND LOGISTICS  
Description of Document : Article 37 Note or Memorandum  
Description : MOU  
Consideration Price (Rs.) : 0  
(Zero)  
First Party : BANGALORE INSTITUTE OF AVIATION AND LOGISTICS  
Second Party : SINDHI COLLEGE  
Stamp Duty Paid By : BANGALORE INSTITUTE OF AVIATION AND LOGISTICS  
Stamp Duty Amount(Rs.) : 100  
(One Hundred only)



Authorized Signatory  
The Karnataka State Registration & Stamps Department  
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**MEMORANDUM OF UNDERSTANDING**

THIS MEMORANDUM OF UNDERSTANDING executed at Bangalore, India, on this 26<sup>th</sup> day of May 2022, by and between



*[Signature]*

*[Signature]*  
PRINCIPAL  
SINDHI COLLEGE  
#33/2B Kempapura, Hebbal,  
Bangaluru-560 024.

Page 1 of 7

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2. The onus of checking the legitimacy is on the users of the certificate.
3. In case of any discrepancy please inform the Competent Authority.



## **1. Bangalore Institute of Aviation & Logistics**

A Partnership Firm incorporated under the Provisions of the Indian Partnership Act 1932 and having its Registered Office at 3/15, BDA MIG Flats, Domlur, Bangalore – 560 071, and represented by its Managing Partner, Mr. V. N. Balakrishnan Nair, hereinafter, referred as “**BIA&L**” (which term shall unless excluded, or is repugnant to the context, be deemed to include its Affiliated Companies, operating worldwide, its executors, administrators and assigns) as the party of the **FIRST PART AND**

**2. Sindhi College**, having its Corporate Office at 33 2B, Kempapura Main Rd, Pampa Extension, Hebbal Kempapura, Bengaluru - 560024, represented by Principal of Sindhi College, Prof. Asha. N, herein after referred to as “**Sindhi College**” (which term shall, unless excluded or is repugnant to the context, be deemed to include its executives, administrators and assigns) of the **SECOND PART.**

WHEREAS **BIA&L**, is a Firm engaged in the business of providing consultancy education training services, staffing & other activities relating to talent & resources management in the field of Aviation, Logistics, Warehousing and render all types of management consultancy, education & training services, in Karnataka and other Indian State.


Whereas, both **BIA&L** and **Sindhi College** realize their areas of co-operation and strength and agree to work on a common platform to their mutual benefit.

Both the parties agree to the following terms of association and understanding.

### **Main objectives**

The main objectives of this MOU shall be:

1. To provide and promote academic training to the students of Sindhi College in the area of Aviation & Logistics and Supply Chain Management by BIA&L for the benefit of their under graduate and postgraduate students.
2. To provide Professional Training and Industrial visits to the students in the area of Aviation & Logistics subject to regulatory approvals/permission in the restricted areas.
3. To promote continued co-operation in the field of Aviation & Logistics education between the two parties.
4. To provide certification of IATA (International Air Transport Association) for Aviation and CII



  
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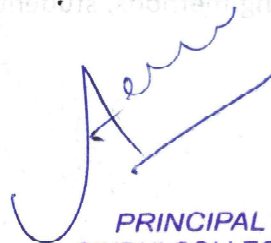
Institute of Logistics (Confederation of Indian Industry) for Logistics as per requirements at actual additional costs payable to IATA / CII.

### Scope of Co-operation

1. To provide the following subjects topics and modules
  - a. Classroom lectures on Aviation, Logistics and Supply Chain with a possible industrial visit.
  - b. Verbal and Non-verbal Communication
  - c. Business communication
  - d. Business correspondence
  - e. Presentation Skills
  - f. Telephone manners
  - g. Email Drafting
  - h. Proper Dressing
  - i. Etiquettes and Table manners
  - j. Interview skills
  - k. Resume preparation, etc, etc.
2. To provide necessary course materials either printed or soft copy of the same.
3. The average number of teaching hours is expected to be apx **200 hours** for a 3 year period for addon program and apx 100 hours for IATA Value added program or the number of actual classes made available by Sindhi College whichever is less. In case a student opting for IATA program the 100 hours of IATA syllabus will be included in the total of 200 hours. In case of continued COVID restrictions, to conduct classes online and to take all endeavors to arrange projects/practical classes/site visits etc. depending upon the prevailing circumstances, strictly abiding by the COVID-19 protocol. If the institution can arrange for physical classes during pandemic time, then the classes are to be conducted off line.

### Action Plan

1. BIA&L and **Sindhi College** shall provide a single person contact at both institutions, for smooth and practical conduct of the classes and provide the name and contact numbers of the persons.
2. **Sindhi College** will provide a college calendar, listing holidays, class hours, etc., to BIA&L in order to plan the schedule well in advance.
3. Any further formalities can be worked out mutually between the two institutions depending on the availability of resources.



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4. BIA&L may insist on a mutually agreed minimum attendance for the students to qualify for appearing for the exam and issue of certificates.

### **Financial Terms and Conditions**

For the services mentioned in the earlier paragraph, the fee payable by Sindhi College to BIA&L for the entire course of Approximate 200 hours duration shall be Rs 5,000/- (Rupees Five Thousand Only) per semester per student.

The mode of payment shall be on 2 equated installments bill on pro rata basis per semester, payable as follows

1. 50% on commencement of the course and the balance
2. 50% on completion of the semester

The above fees cover classroom training, guest lecture, tests, exams, course materials, projects, **industrial visits & practical classes** and **placement assistance** to eligible students. Any transport arrangements for the students to and from the campus and any entry fees if applicable shall not be included in the above fee for possible study visits outside the campus.

Certificate will be issued by BIA&L to the students after successful completion of the respective exams, with minimum marks prescribed and subject to minimum attendance of 85%.

For IATA - exams will be on online mode, with 60% minimum for a pass and 90% for a distinction and certificates will be issued by Montreal, Canada to the students after successful completion of the exam

### **Exclusivity clause**

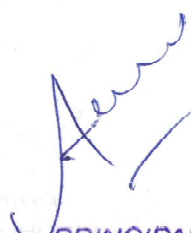
Both the parties agree that their relationship to execute the said training is exclusive and that each party is free to pursue their business interests with other firm /institution without conflict with the terms and condition of this agreement. However, the conduct of other training programs by BIA&L

will not in any way effect the training program being conducted or its quality, at Sindhi College

### **Confidentiality**

BIA&L and Sindhi College agree to hold in confidential information/data designated by the institution including syllabus, teaching methods, student information and all the other data as



  
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Bengaluru-560 024.

being confidential which are obtained from either parties or created during the performance of the MOU and will not disclose the same to any third party without written consent of the other party.

**Rights and obligation of each Partner:**

**BIA&L – Rights and Obligations**

1. BIA&L shall provide the services within the ambit of this MOU to the proper satisfaction of Sindhi College, so as to be beneficial to the students undertaking the add-on course. The knowledge thus shared, be it written or verbal shall remain the copyright property of BIA&L.
2. BIA&L shall act as Knowledge Management partner.
3. BIA&L will issue certificates as a part of its procedural guidelines in association with Sindhi College

**Sindhi College- Rights and Obligations**

1. Sindhi College shall provide the facilities to match the brand specific requirements of BIA&L for providing the necessary services including specific infrastructure/material requirement.
2. Sindhi College shall clear invoices of BIA&L within 7 working days after receipt of invoices from BIA&L. However, any disputes arising out of the invoices shall be separately addressed and due communication in writing shall be sent to BIA&L explaining the discrepancy and seeking clarifications.

**Indemnification:**

Both parties shall indemnify each other against any losses arising out of breach of conditions enumerated in the MOU, read in conjunction with the business plan.

**Other Terms and Conditions:**

Usage of Institute logo & other firm specific materials shall be with the prior approval of each other.

It is expressly understood that the obligation on the part of BIA&L will be carried out on best effort basis and that BIA&L shall not be held responsible in the event of non-performance due to reasons of Force Majeure.

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BIA&L, at the cost of the students, shall facilitate for the students interested to acquire CII and IATA certification. Any accreditation/certification outside the purview of BIA&L will be at extra applicable cost to be borne by the students / college.

**Legality and effective Date:**

a. This MOU is executed in duplicate with each copy being an official version and having equal legal validity. By signing below the parties acting by their duly authorized officers, have caused this Memorandum of Understanding to be executed effective as of the day and year first above written subject to Bangalore jurisdiction alone.

b. This Memorandum of Understanding shall be effective from the date of signing hereof by both the parties.

**Proposal:**

Proposal for providing value added courses to undergraduate students of Sindhi College

**1. For the current 3rd year BBA Aviation students**

We can provide an IATA program in the 6<sup>th</sup> semester in one of the following subjects:

Sl. No	Subjects	IATA Fee
1	Passenger Ground Services	USD 400
2	Introduction to the Airline Industry	USD 400
3	Airport Ramp Services	USD 400
4	Cargo Supply Chain and Transport Mode	USD 375

But all students shall choose the same subject.

The coaching charges for the above shall be Rs. 10,000/- (Ten Thousand Rupees Only) per student for a minimum of 30 students. Exams are conducted every 2 months and registration to be done 2 months earlier.

**2. For current 2<sup>nd</sup> year BBA and other degree students**

We can provide value added modules and subjects which are not normally covered in the BU syllabus based on a job-oriented approach. The total proposed 200 hours can be covered in 4 semesters (all 6 semesters portion), along with the IATA preferred subject.

**3. For 1<sup>st</sup> year BBA degree students**

We can plan a 6th semester model of apx 30 – 35 hours per semester and concentrating on IATA subjects from 3<sup>rd</sup> semester onwards.

Since the student strength is very low currently, we may have to include all the students 19+19+34=72 in the program, to make it financially viable and start the classes from next semester itself.

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Bengaluru-560 024**



**IN WITNESS WHEREOF** the parties hereto have gone through the contents of this Memorandum of Understanding (MOU) and have signed and put their Seals on the aforesaid MOU and agreed to abide by the terms and conditions as laid down therein totality, have signed this MOU as of the day and year first above written.

**For Bangalore Institute  
of Aviation and Logistics**



Sign. \_\_\_\_\_

Name: V. N. Balakrishnan Nair

Designation: Managing Partner

**For Sindhi College**

Sign. \_\_\_\_\_  
PRINCIPAL  
SINDHI COLLEGE  
#33/2B Kempapura, Hebbal,  
Bangalore-560 024.

Name: Prof. Asha N

Designation: Principal

Witness (1)

Sign \_\_\_\_\_ NANDINI S.  
Asst. HOD & Associate Professor  
Sindhi College

Witness (2)

Sign \_\_\_\_\_ Redhil  
E. K. Redhika  
HOD, Computer Science  
dept.  
Sindhi College.